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Dubai, United Arab Emirates

LEADERSHIP FOCUS

Head of AI Products

AI Transformation Lead

Program & Project Manager

Strategic Partnerships Director

Enterprise Account Director

Startup Ecosystem Director

Cloud & Software Solutions Director

Managing Director, MENA

CORE EXPERTISE

Government Relations & AI

Government AI Transformation

AI Infrastructure Strategy

Agentic AI & LLM Platforms

Enterprise Cloud Ecosystems

Strategic Partnerships B2B / B2G

Startup Ecosystem Enablement

AI Platform Commercialization

Digital Transformation Advisory

C-Suite Stakeholder Engagement

Alliance & Channel Development

Cross-functional Team Leadership

SaaS Ecosystem Architecture

EDUCATION

BSc Computer Science
4-Year Honours Programme

AVAILABLE: UAE · GCC · GLOBAL

M Usman

Head of AI Transformation & Government Partnerships

Building Technology Companies since 2018 · UAE · GCC · Global

AI Entrepreneur and AI Transformation Leader with 13+ years in Technology, building tech companies at directorship level since 2018. Turns government relationships into delivered AI work. Certified by the Dubai Centre for AI, with relationships inside Dubai and Abu Dhabi government, and delivering AI from strategy to production across the UAE, GCC and beyond.

13+
Years in Technology

UAE Gov
And Enterprise Projects Delivered

AI Seal
Certified by Dubai Centre for AI

2018
Building Tech Companies, Director Level

WHAT I BRING

- **Government relations first.** Government and Enterprise projects delivered in the UAE.
- **Certified.** Dubai AI Seal from the Dubai Centre for AI.
- **Inside access.** Relationships across Dubai and Abu Dhabi government.
- **Technical depth.** I architect and ship LLM, agentic and SaaS products.
- **UAE presence.** Dubai-based, with on-the-ground reach across the UAE.
- **Product builder.** I help build products from idea to launch.
- **Diversified leadership.** Director and board roles across five companies.

TECHNICAL EXPERTISE

Generative AI & LLM · Agentic AI Systems · AI Infrastructure · SaaS Architecture · AWS · Azure · GCP · Python · MERN · MEAN · DevOps & CI/CD · ERP / CRM · API Integration · GoHighLevel Automation

EXPERIENCE

CEO
2026 - Present

ErisAI · Dubai, UAE

> Launched and lead a Dubai-based agentic AI research, infrastructure and deployment company serving government and enterprise.

> Secured the Dubai AI Seal and a place in the Dubai Future Foundation's inaugural AI cohort, from ~700 companies.

> Architect and ship Synapse, an agentic infrastructure layer, and the Ownify AI product.

> Lead partner programs with AWS Activate, NVIDIA Inception and Microsoft for Startups.

Managing Director
2018 - Present

Beyond Eris Solutions · Dubai, UAE

> Built and scaled the company from a single client into a multi-client AI and technology services firm across the UAE and GCC.

> Delivered government and enterprise projects, including CDA, DCAA and MBRSG, and took part in the DCAI programme.

> Led AI consultancy and built GPT and LLM platforms, ERP systems and SaaS products for aviation, real estate and construction clients.

M Usman

Head of AI Transformation & Government Partnerships

EXPERIENCE

› Run enterprise AI assessments, solution architecture and transformation strategy for B2B and B2G clients.

Head of Partnerships

2023 - Remote, US

AlgoritX · Startup Consultancy, Startup Solutions and Enterprise AI

› Lead partnerships, startup consultancy and startup solutions: AI strategy, product builds and go-to-market support for founders and early-stage teams.

› Build and deploy WhatsApp AI agents, custom LLM applications, CRM integrations and AI-powered SaaS tools.

› Deliver AI products from prototype to production across gym, clinic, tourism and enterprise clients.

› Bring in a dedicated team for product building, marketing and automation once a client engagement starts.

Director, B2B Strategy

2024 - Remote, US

Mindlyx

› Drive B2B partnerships, enterprise commercialization and AI product positioning across US and international markets.

› Build go-to-market (GTM) automations through GoHighLevel (GHL).

› Implement sales processes through GHL and AI agents, from lead capture to follow-up.

Startup Mentor and Advisor

2023 - Active

IBM for Startups · lablab.ai · Ignyte DIFC

› Mentor AI startup teams on agentic AI, LLM implementation, cloud architecture and scaling from prototype to enterprise deployment.

› Help startups in IBM's global program adopt enterprise-grade cloud, AI and infrastructure tooling.

› Guide lablab.ai hackathon and builder teams in turning rapid prototypes into commercially viable products.

› Support startups in the Ignyte DIFC ecosystem with AI product strategy and enterprise partnerships.

CREDENTIALS

Dubai AI Seal
Dubai Government · Certified by Dubai Centre for AI. Verified AI supplier

DFF AI Cohort
Dubai Future Foundation · Inaugural cohort, selected from ~700 companies

International Speaker
WORLDEF Turkey, Startup Qatar

DIFC Startup Mentor
Ignyte DIFC incubator ecosystem

IBM AI Startups Advisor
IBM for Startups · AI technology and scaling advisory

lablab.ai AI Venture Advisor
AI startup mentoring, product strategy and commercialization

Microsoft for Startups
AI partner program

NVIDIA Inception
AI startup infrastructure program

INDUSTRY VERTICALS

01 **Government & Public**
Dubai and Abu Dhabi projects, procurement

02 **Aviation & Civil**
DCAA project, digital transformation

03 **Education & Research**
MBRSG project, master program platform

04 **Enterprise AI & Cloud**
Infrastructure, SaaS, automation

05 **Property & Construction**
Platforms, ERP, workflow automation

06 **Travel & Tourism**
CRM, operational systems, AI agents

07 **Startups & Innovation**
IBM, lablab.ai, Ignyte DIFC, DFF

08 **Retail, Health, Fitness**
eCommerce, gym and clinic AI agents

TECHNICAL FOUNDER · BUSINESS LEADER

TECHNICAL FOUNDER

› Generative AI, LLM, agentic AI
› AI infrastructure architecture
› SaaS platform architecture
› Python, MERN, MEAN stacks
› Web, mobile, DevOps, CI/CD

PLATFORMS & CLOUD

› AWS, Azure, GCP
› GPT enterprise solutions
› AI automation, GoHighLevel (GHL)
› ERP and CRM systems
› API architecture, integration

BUSINESS LEADER

› Government relations, B2B/B2G
› Strategic partnerships, alliances
› AI transformation advisory
› Enterprise commercialization
› C-suite engagement, team leadership